

## Message Text

UNCLASSIFIED

PAGE 01 NAIROB 02264 221300Z  
ACTION AF-08

INFO OCT-01 ISO-00 EB-08 /017 W  
-----221300 129105 /53

R 220912Z FEB 77  
FM AMEMBASSY NAIROBI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6241  
AMEMBASSY KHARTOUM

UNCLAS NAIROBI 2264

FOR: USDOC/OIM/SAD/CLEVELAND

E.O. 11652: N/A  
TAGS: BEXP, KE  
SUBJECT: WORLD TRADE CLUB OF WICHITA IOGA TRADE MISSION

1. RESULTS OF NAIROBI STOP VERY SATISFACORY. MOST FIRMS HAVE  
ENCOURAGING MARKET PROSPECTS AND EXPECT TO CONCLUDE AGENCY OR  
JOINT VENTURE AGREEMENTS SOON.

2. TWO COMPETENT FIRMS ARE COMPETING FOR TECTANK AGENCY. I.P.S.  
HAS SALE AND JOINT VENTURE PARTNER. HESSTON, MORIDGE,  
ROYAL, AND SPEEDKING HAVE EXCELLENT AGENCY CANDIDATES AND  
EXPECT TO CONCLUDE AGREEMENTS. KINGMAN AND CULLOR HAD  
CONSIDERABLE INTEREST EXPRESSED. RICKEL REP DID NOT ARRIVE,  
BUT HAD FULL SCHEDULE AND LIKELY WOULD HAVE FOUND  
AGENT. MR. NJOROGI DID NOT ARRIVE.  
MARSHALL

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 22-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977NAIROB02264  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770061-0200  
**Format:** TEL  
**From:** NAIROBI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770221/aaaaasrv.tel  
**Line Count:** 42  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 67ef60c3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 22-Sep-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3265407  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WORLD TRADE CLUB OF WICHITA IOGA TRADE MISSION  
**TAGS:** BEXP, KE  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/67ef60c3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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